



Published Role Title	Senior Commercial Finance Manager - EMEA (SYS-41758)
Type of Role	Perm
Location	Street, Somerset, UK

Job Description

Commercial Finance Lead - EMEA

Reports to
Head of Commercial Finance

Purpose and contribution of job:

Deliver strategic and operational financial management and risk management framework of EMEA. Business partner MD for Europe to ensure investment strategies and plans optimise the regions commercial performance. Deliver effective financial insight to Commercial and Finance leadership teams to provide financial targets, understand business performance and support optimal decision making.

Dimensions:

Scope: Supports all EMEA Channels specifically focusing on Wholesale and IFS.

Financial: Regional Net Turnover £120m, Regional Overheads ££26m, Regional Profit £25m (FY22 Budget)

Impact the job has on the business: Effectively partner to Europe MD and leadership team through providing insight, driving strategic recommendations and supporting the Head of Commercial Finance for UK & EMEA.

Accountabilities:

- Deliver annual forecasting and budgeting processes, including operational and capital expenditure. Fully engage Leadership teams in developing these plans to ensure understanding of performance against financial plans and targets
- Deliver complete performance visibility across all aspects of aligned business area including trading performance and operating costs to provide finance insight to leadership teams to aid with decision making. Create greater transparency on commercials for key Wholesale & IFS contracts.
- Assess and evaluate investment strategies, including creating financial business cases for Outlet stores and potential growth in Ecommerce, carrying out post investment reviews in line with group standards to optimise commercial returns and deliver business case expectations.
- Lead on the monthly performance review process for the region helping to support the HoF by supporting the finance team and producing concise insight.
- Provide feedback and challenge performance and delivery on a regular basis across multiple aspects of output, both in financial and operational metrics to influence leaders and provide expert view of position
- Lead the management of overheads to drive effective cost management, identifying and driving delivery of regional cost efficiencies.
- Review, develop and improve Finance and Reporting processes including IFS reporting to create efficiency and reduce non-essential workload.

Skills, Knowledge and Experience:

- Professionally qualified accountant with 5+ years of extensive post qualified experience with ACA (Chartered), ACCA (Certified) or ACMA (Management) qualification. Candidate must have commercial finance business partnering experience gained in operational roles in medium to large businesses.
- Experience working in a retail or consumer goods business. Good understanding of the challenges, dynamics and external factors impacting the trading channels.
- Highly effective at business partnering and operating credibly in influencing Senior Leadership, managing multiple complex relationships/ stakeholders, whilst overcoming multiple conflicts and dependencies.
- In depth knowledge and experience of planning, budget and forecasting processes
- Ability to apply sound judgment to accounting situations/questions
- Extensive analytical experience, ability to take large amounts of complex data and quickly identify key issues and drivers
- Experience in adding value to business decision making, investment valuation, and working on large financial analysis projects